WE ARE HERE
ON THE COVER:
WE ARE HERE, embossed in Braille.
Conveyed in the tactile writing system used for generations by people who are blind or visually impaired, this message celebrates our community while challenging people who are sighted to discover their meaning.

2020 ANNUAL REPORT CONTENTS

FEATURES
P1 Access and Inclusion in Action
P3 Living in Parallel with Blindness
P7 Zooming In to Make a Difference
P9 Silver Linings Playbook
P19 In Memoriam
P20 Announcements

DEPARTMENTS
P5 Thought Leading in 2020
P11 Volunteers/Planned Giving
P12 Lifetime Donors
P13 Hamill Society Gifts
P16 In-Kind Kindness
P17 Lighthouse Keepers
P21 Board of Directors
P22 Lighthouse Industries
P23 Financial Statements
P25 Chicago SociaLight
P27 Leadership

WE ARE HERE
... for you, our community.

You are what keeps us strong. Your resilience gives us hope. Your generosity sustains us.

For over a century, we have grown together through joy and adversity.

We are still here through it all, and we are only getting stronger.

The Lighthouse will always be a beacon for those we serve. As we look forward to what’s next, we’re finding new ways to connect, to serve and to make an impact in Chicagoland and beyond.

What does The Lighthouse mean to you? Share your stories: @ChicagoLighthouse
DEAR FRIENDS,

Throughout its history, The Lighthouse has embraced every challenge as a new opportunity. Resilience, empathy and hope have guided us through more than a century—in which the only constant was profound change.

Still, 2020 was a year like no other.

We adapted to new ways of working. We learned to live with new realities and press on through uncertainty. Our city, and our nation, took to the streets to stand against injustice and systemic racism.

Through it all, we were buoyed by our connections with others, the bravery of our healthcare professionals and other front-line workers, and the compassion of neighbors helping neighbors.

To protect the health and safety of our community during the COVID-19 crisis, we transitioned much of our staff to remote work while continuing to provide critical services on virtual platforms.

In doing so, we strengthened our bonds with those we serve and those who support us. We realized our potential to make a greater impact by expanding our reach beyond our physical locations through new partnerships across the region and around the country.
The year 2020 also marked the 30th anniversary of the Americans with Disabilities Act, which has enabled so many to live with greater access and inclusion. However, there's so much work left to do. We must acknowledge that barriers to equal opportunity still remain and advocate for lasting change.

As you read through these pages, we hope you enjoy the stories of lives changed, and that you share in our renewed focus on the future. We look forward to your continued support as we build an even stronger Lighthouse, ready to meet the challenges of the next 115 years and beyond.

With appreciation and gratitude on behalf of our team and all those we serve,

Robert W. Clarke  
Chair, Board of Directors

Janet P. Szlyk, Ph.D.  
President and Chief Executive Officer

SPOTLIGHT
New Board Chair Robert Clarke

For The Lighthouse's new Board Chair Robert (Bob) Clarke, 2020's challenges underscored the vital role our organization plays in the community. From employment to eye care to legal services, our programs help ensure our at-risk community receives the assistance they need.

“We cannot let people fall through the cracks,” Bob says. “Our work is more important than ever now.”

As a member of our Board for more than a decade, Bob is also following in his father's footsteps. Bob's dad, Norman Clarke, served on our Board for 26 years from 1955 to 1981. Norman also served two terms as Board President. In fact, The Lighthouse has become a Clarke family affair: Bob's mother, Jane, previously served on the Board (at the same time as Norman). Now, Bob's wife, Jan, is also a Board member.

Bob hopes his family's ongoing commitment to The Lighthouse will inspire others. As a Senior Vice President at Northern Trust, Norman encouraged clients to include us in their estate plans. As Bob enters his three-year term, he hopes to generate similar support for our Envision the Future Endowment Campaign.

“We want to continue providing our services for generations to come,” Bob says. “That is why the Endowment Campaign is so essential to The Lighthouse, and why it is a top priority during my tenure.”

Norman and Jane Clarke pictured during their time as Board Members.
THE SUCCESS STORY OF CAROLYN GAULDEN

Carolyn Gaulden’s path to becoming a doctor has not been a smooth one. As a medical student in Michigan, Carolyn was diagnosed with muscular dystrophy and required a wheelchair. Though her classroom learning was unaffected by her diagnosis, once Carolyn moved into clinical rotations, professors told her she looked weak, was too slow, and couldn’t keep up with the program. Some went as far as to liken her disability to the patients she was treating … and not in a positive way.

Rather than get discouraged, Carolyn moved on, finding a program in Chicago where she could complete her work and get her medical degree. As she awaited her resident assignment, Carolyn decided she needed a job for living expenses and to begin paying off student loans. Once again, Carolyn had trouble convincing hiring managers that she could do the job.

Working with a rehabilitation center’s employment counseling service, Carolyn came to The Lighthouse. Recognizing her talents and intelligence, we hired her to work as a Registration Agent in our UI Health Call Center in 2017. A year later, while at work in the Call Center, Carolyn was notified of her placement in a psychiatric program in Detroit. Carolyn was overjoyed at The Lighthouse’s support. “We couldn’t have been happier that day. It was so great to see her dreams becoming a reality,” says Jeanette Bonzani, Senior Vice President of Human Resources at The Lighthouse.

In fact, Carolyn’s work at The Lighthouse prepared her for the challenges of psychiatric residency during the COVID-19 pandemic. Working with patients over the phone in the Call Center acquainted Carolyn to the nuances that come with remote counseling. “Working at The Lighthouse helped me become more comfortable working with patients over the phone,” she says.

Now in her third year of residency, Carolyn was recently elected Chief Resident by her peers, a position in which she advocates for her team to ensure everyone is treated equally. She knows first-hand, just how important that is.
Four years ago, if you told me where I’d be now, I would’ve thought you were crazy because I was struggling to find a job.

I’ve always had a passion for technology. As a child, I was given a computer with JAWS (screen reading software) installed. **I thought, wow, this is so cool—a person who is blind can actually use a computer.**

When I graduated from high school, I was told a totally blind person couldn’t work in IT. It was stressful and discouraging.

I came to The Lighthouse as a client of their Employment Services Program. Their job counselors helped me with my resume and told me about an open position as a Call Center Agent.

I was in awe of how quickly it happened. One day, I didn’t have a job. The next, I came in for an interview. Then I was called back for a background check—and hired!

As a Call Center Agent, I learned and grew a lot and built relationships that led to a new opportunity: a position with The Lighthouse’s DAX program, which stands for Digital Accessible Experience. That’s where I work now. **We assist businesses in making their apps and websites accessible for people with disabilities.**

In partnership with American Foundation for the Blind, DAX expanded in 2020 to a team of four analysts who provide usability testing, focus groups and audits to help clients meet global accessibility standards.

It’s a huge blessing to work in this field. I love the camaraderie with my coworkers. It makes the job even more fun. Best of all, I’m helping people who face the same challenges I do.

The Lighthouse sees everyone’s unique talents and what they can offer to the world. They put people in positions to be successful and thrive. **Dr. Szlyk has said that one of the greatest joys of her life is to help launch careers and see people realize their dreams.** She certainly did that for me!

The career I launched at The Lighthouse has opened up a world of possibilities in my life.
Ben, his wife Martha, and their dogs, Louie and Sammie, are settling into their new home.

For **BEN CHARGOT**, Team Lead in our UI Health Call Center, being blind isn’t a hardship or a source of inspiration. It’s just a part of his life. “I’ve had hurdles to overcome. But in the end, everyone’s got their burdens to bear.”

As he reflects upon his life, **Ben doesn’t believe any of his accomplishments happened “in spite” of his blindness. Rather, he says they occurred “in parallel.”**

Ben was born with Leber Congenital Amaurosis, a rare genetic eye disorder that affects the retina. Growing up in a small town in Michigan, he rarely encountered others who were blind. Now, at The Lighthouse, not only does he meet people who are blind every day, he also leads a team of 14 people who all have some degree of vision impairment. “I’m able to help them with anything from technical problems to finding navigation routes within the building. I’m in a unique position to help other people who are blind because I understand their experiences,” Ben says.

First hired as an agent in The Chicago Lighthouse’s UI Health Call Center in 2019, Ben’s work ethic and strong communication skills caught the attention of his supervisors.
They quickly promoted him to Team Lead within the Call Center.

“I hope I’m paving the way for more people who are blind to ‘climb the company ladder.’ I’m focused on my career here and how I can move forward,” Ben says.

In the early days of the COVID-19 pandemic, Ben developed a newfound appreciation for both his job and The Chicago Lighthouse. As the spring lockdown began, Ben and his wife were in the process of buying a home. Thanks to the efforts of The Lighthouse’s IT team, Ben was able to transition to working from home, maintaining a steady income to support the purchase. “We wouldn’t have been able to buy our home if I hadn’t been able to keep my position,” he says. Now, Ben, his wife Martha, and their dogs, Sammie and Louie, are keeping busy with home improvements and pursuing one of their favorite hobbies, cooking.

Prior to coming to Chicago, Ben attended college in St. Paul, Minnesota, where he studied percussion performance and music business. In contrast to his small-town upbringing, city life opened up a world of independence. He could venture throughout the city on his own using public transportation. That experience gave him the motivation to move to Chicago, where he reunited with his high school bandmates. They continue to write music and perform together.

Ben is now utilizing his creative passions and talents to develop a podcast—produced in our fully-accessible Media Center—which he hopes will dispel myths and stigmas people may have about blindness and will become a voice of empowerment for the blind community.

“It’s important to have an outlet for these issues. I’m hoping the podcast brings the blind and sighted worlds together more while providing entertainment along the way,” he says.

Ben has risen through the ranks at The Lighthouse and was recently promoted to UI Health Team Lead. His supervisor notes how he tackles every challenge that comes his way with a positive outlook.

Ben is a team player always willing to help out, as shown here when he volunteered to model for our FLAIR fashion show fundraiser benefitting our Children’s Programs. He is shown here, with his guide dog Sammie, escorting Service Club of Chicago Member Jamie Thorsen down the runway.
1. “Increased access to assistive technology can make workplaces more accessible. In the 30 years since the Americans with Disabilities Act’s passage, technology has fueled monumental change all over the world,” writes Chicago Lighthouse President and CEO Dr. Janet Szlyk in an op-ed published by the Chicago Tribune near the 30th anniversary of the ADA. In the piece, she speaks to the vital role of assistive technology in breaking barriers to employment for people with disabilities.

2. Through our Employment Services Program, Robert was employed by ComEd’s Energy Force Ambassador Program, which provides valuable training and employment for adults with developmental disabilities. “I like my job. It’s very informative and I like to go into the community and give people educational tips to help them save energy,” he says. He is pictured as he prepares to give a video presentation on energy conservation.

3. The Chicago Lighthouse’s advocacy for people with disabilities reached a national audience when a letter to the editor by our President and CEO Dr. Janet Szlyk was published by The New York Times. The letter responded to a story about a former Lighthouse client who failed his U.S. citizenship exam because he was not provided with a Braille option.

4. “I am proud to represent the United States and The Chicago Lighthouse on Leo Messi’s Dream Team. Together, we are all winners,” says Chicago Lighthouse Superstar Kalari. Leo Messi, OrCam, and The Chicago Lighthouse are leading the charge to raise awareness of how the OrCam MyEye Pro levels the playing field for people who are blind or visually impaired.

5. The doctors in our Low Vision Clinic received national exposure for their professional expertise throughout the year with published research in a number of notable medical journals. Dr. Kara Crumbliss is pictured with her article. The article, published in Optometry Times, shared recommendations for accommodating patients with vision loss during the COVID-19 pandemic to ensure health, safety and comfort.

6. The Lighthouse received recognition from 1871, a prominent Chicago-based tech incubator, for our groundbreaking use of assistive technology in the workplace. We were honored to be named as a finalist for the Industry Disrupter Award, which is presented to an organization that has developed an ingenious and innovative product or service that has significantly disrupted its industry.

7. Chicago Lighthouse President and CEO Dr. Janet Szlyk receives the National Federation of the Blind of Illinois’ Eileen O’Brien Memorial Award for her professional dedication and service helping people who are blind live independent lives. Dr. Szlyk is only the fourth person to receive this award since it was created in 1993.

Pictures reflect time periods before and during the pandemic.
Throughout the pandemic, we’ve used Zoom in innovative ways to provide critical resources, services and a sense of community for clients of all ages.

TEACHERS FOSTER COMMUNITY THROUGH REMOTE LEARNING

Since April 2020, students in the Judy and Ray McCaskey Preschool, as well as the Birth-to-Three Program and the Children’s Development Center, have engaged in remote learning.

Our teachers, some of whom are blind or visually impaired themselves, adapted their lessons to meet each child’s unique needs while fostering a sense of togetherness online. Their tireless efforts made us even stronger.

They even offer evening sessions, which allow busy parents to witness firsthand how educators work with their children, communicate directly with teachers and socially engage with other families. They all say it’s crucial to maintain continuous learning opportunities for their kids.

But remote learning can be difficult for students who are blind or visually impaired, who learn through both sound and touch.

“We miss in-person learning and can’t wait for it to resume,” says preschool parent Charmell.

Until then, our Preschool staff is doing its best to adjust to new challenges, says paraprofessional Gail Jordan. “We’re working together to make it a positive, fun and interactive experience for our children.”

HELPING YOUTH SUCCEED IN THE REAL WORLD, VIRTUALLY

With the generous support of the Reader’s Digest Partners for Sight Foundation, the Youth Transition Program went virtual, too.

In our annual weeklong Summer in the City Program, youth ages 15-24 explored ways to increase their independence and confidence via group video chats and hands-on solo activities. We mailed students a variety of materials to enhance their experience, including 3D printed tactile maps that en-
abled them to take virtual tours of Chicago neighborhoods. They even received a free delivered Chinese meal to complement their tour of Chinatown.

Our First Jobs Program transitioned to an online format as well. Participants engaged with Apple software engineers specializing in accessibility and participated in mock interviews with companies like Synchrony. They even talked with Chicago’s First Lady, Amy Eshleman, about their creative photos produced as part of an initiative called Photography for All.

One teen, who struggles with anxiety, was initially hesitant to take part in the Photography for All Program. Through a capstone project that focused on expressing feelings about the pandemic, he built the confidence to confront his fears and become more independent. He even got a job working on a podcast for the Westside Health Authority.

Our online programs “went off without a hitch,” said another participant, who also attended Summer in the City in 2019. “It was as immersive as virtual can get.”

**TELEHEALTH BREAKS BARRIERS TO LOW VISION CARE**

In response to Stay-at-Home orders in March 2020, our Low Vision Clinic quickly developed a telehealth model in order to continue to serve our patients. While we have safely resumed in-person services, we are continuing to offer telehealth appointments for low vision exams, occupational therapy, and psychological services.

“Telehealth has opened the door to low vision rehabilitation for a population that has multiple barriers to care, including mobility, transportation and simply a limitation of services nationwide,” says Dr. Kelly Scherer, Optometrist and Director of Clinical Services at The Chicago Lighthouse. “We now can meet with patients from anywhere, greatly improving access to low vision care.”

For Lois, a Senior with vision loss, these services have been vital. Thanks to telehealth, Lois has been able to maintain regular optometry appointments with Dr. Scherer from home. As a longtime participant of our Seniors Program, she has also continued to participate in support group sessions, book club and health talks all through the phone, as the Seniors Program is also functioning remotely. This remote model has made the Program accessible to more Seniors than ever.

“Despite the pandemic, The Lighthouse is still here for me,” says Lois.
Hindsight, as the saying goes, is 2020. As we reflect on the year that was, we have come to realize how significant our impact can be. Just as The Chicago Lighthouse helps clients find strength by overcoming obstacles, the challenges of 2020 have helped us rediscover our own potential to create more avenues for access and inclusion in our state, our nation and the world.

Remote platforms are helping us reach more people than ever before. Thanks to Zoom, eight teens and 20 teachers from the Illinois School for the Visually Impaired in Jacksonville, Illinois (a four-hour drive from The Lighthouse) attended their first Youth Transition Program Career Fair. Work-from-home capabilities have enabled us to create jobs for people with disabilities who live outside of our geographic area or have mobility issues.

Our rapid transition to remote services is a testament to our ability to adapt to any challenge we encounter. Such agility has been the key to our organization’s longevity, and it will continue to serve us well into the future.

The Lighthouse has pioneered independence and employment for people who were blind or visually impaired since the 1920s. By the ‘50s, we opened the area’s first Low Vision Clinic. In the ‘70s, we launched an Early Intervention Program for infants and toddlers with low vision. Today, The Lighthouse continues to innovate in a variety of ways:

- Partnering with non-profits around the country to bring our social enterprise model to more areas, creating even more job opportunities for people with disabilities and Veterans.
- Continuing to work with pioneering Assistive Technology companies such as OrCam and IrisVision to bring the most advanced devices to our clients, which are sold through our Tools for Living® stores.
- Participating in groundbreaking research projects, including a clinical trial of an Intracortical Visual Prosthesis, which will provide critical information about the vision produced by stimulation of an electrode array implanted in the brain.
- Our planned accessible housing project, an apartment building for people who are blind or visually impaired and one of the first to be financed through Low Income Housing Tax Credits in the United States, will become a model for similar ventures throughout the country.
Those initiatives are just the beginning. The adjustments we made during the COVID-19 pandemic demonstrated that when we work together, the possibilities are limitless. Our work advocating for access and inclusion—in our classrooms, in our workplaces and in our society—is more important than ever.

Throughout the past year, The Chicago Lighthouse remained a beacon of hope for some of the most vulnerable in our community. With 2020 behind us, we look forward to all the opportunities ahead, and the chance to create a brighter future.

**ABOVE:** In 1954, our Low Vision Clinic was the first facility in the Midwest to provide diagnosis and treatment for people who were visually impaired. **TOP RIGHT:** Partnerships with companies like OrCam have taken our message of access and inclusion for all to a global stage. Here, Chicago Lighthouse superstar Kalari (bottom row, second from left) joins Leo Messi’s #OrCam_DreamTeam.

**MIDDLE RIGHT:** Our planned accessible housing project will provide 76 safe, accessible apartments for people who are blind or visually impaired. **BOTTOM RIGHT:** Participating in clinical trials for technologies like the Intracortical Visual Prosthesis will advance knowledge in the field of vision restoration.

*Pictures reflect time periods before and during the pandemic.*
Community has always been at the heart of The Chicago Lighthouse, and this year was no different. Our outstanding volunteers continued to support our organization in crucial ways, even when they could not join us in person.

VOLUNTEERS

Volunteers at our CRIS Radio station were vital to keeping our community connected with the latest news and entertainment during the pandemic. With the help of Associate Producer Sandy Murillo, who is blind, 35 of our talented volunteers transitioned to recording content remotely to ensure our reading services would not be disrupted.

Corporate partners of our Employment Services Program also stepped up to assist in our continued support of job seekers who are blind, visually impaired, disabled or Veterans by conducting virtual mock interviews from their homes. These interviews build our clients’ confidence and help them develop effective communication strategies.

We are so grateful for all who helped our light shine as brightly as ever in 2020.

In addition to leading our CRIS Radio station, Sandy Murillo also publishes the highly popular blog Sandy’s View, which is consistently one of the most popular pages of our website.

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MILTON J. SAMUELSON SOCIETY MEMBERS

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For information about making a planned gift to The Chicago Lighthouse, please contact Jennifer Miller, Chief Development Officer, at (312) 997-3643 or jennifer.miller@chicagolighthouse.org.
If you have remembered us in your will or estate plan, please let us know so we can properly honor you.
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Corwith Hamill was The Lighthouse’s longest continuous donor. When he passed away in 2013 at the age of 99, he had donated to The Lighthouse for the majority of his life. In recognition of Mr. Hamill and his generosity to us, we created a society named in his memory.
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*Denotes those who have either moved up a Hamill Society level or are brand-new to the Hamill Society.

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+Denotes those who have either moved up a Hamill Society level or are brand-new to the Hamill Society.
Lighthouse Keepers

The Lighthouse Keepers is a group of special friends of The Lighthouse who annually give $1,000 or more. We regret we cannot list every donor but we extend our sincere thanks to each and every one!
(This list reflects cumulative gifts of more than $1,000 received between July 1, 2019 and June 30, 2020.)

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Matilda, a graduate of our Preschool, continues to receive care from The Lighthouse through our Low Vision Clinic.
IN MEMORIAM

BEVERLEY KROLL: A TRAILBLAZER AND ROLE MODEL
Beverley (“Bev”) Kroll was originally brought onto The Lighthouse Board, where she served for five years, by her dear friend, Harry Tankus. Bev was a behavioral scientist co-founded Peryam & Kroll, a highly successful national marketing research company.

Perhaps Bev’s greatest legacy to The Lighthouse occurred after she left the Board. With her full support, in 2011, the North Suburban Healthcare Foundation, where she served as president, granted us monies to purchase our Glenview facility, Chicago Lighthouse North.

“Bev was a pioneering woman who served as a mentor for female leaders. She was highly intelligent, strong and always seeking to support those who were vulnerable,” says Dr. Janet Szlyk, Lighthouse President and CEO.

HARRY TANKUS: A LIGHTHOUSE FRIEND AND LEADER
Lighthouse Board Member of eighteen years. CEO, engineer, and patent-holder. World War II Purple Heart recipient. Father. Husband of over 70 years to Lila, his beloved wife. Harry was all these and more.

“My dad immigrated from Poland at age seven and was the first in his family to attend college,” says his daughter, Ilyse Benton. “He rose through the ranks to become CEO at John Crain Company. He would wake up at 4:00 a.m. to say goodbye to the night staff and greet the morning employees.”

“Harry was amazing,” adds Jim Kesteloot, immediate past Executive Director and current Lighthouse Board member. “He helped us raise a lot of money for our 1990s Capital Campaign (when the school wing and second floor were added). He touched countless lives.”

PAUL SCHER: ADVOCATE FOR DISABLED PEOPLE
Long-time Board Member Paul Scher devoted his life to breaking barriers—both those faced by himself and others. In 1957, he became the first person who was blind to graduate from Harvard University. He went on to earn two master’s degrees from The University of Chicago and the University of Illinois.

Mr. Scher joined The Lighthouse’s Board in 1974 and served for more than 45 years. He helped The Lighthouse maintain its status as a national model for employing individuals with disabilities. In addition, he worked for Sears, Roebuck and Company for over twenty years in the National Human Resources Department resolving issues related to people with disabilities.

“Paul was a national treasure,” says Jim Kesteloot, Board Member and past Executive Director.
As we look to 2021 and beyond, we’re optimistic about the future.

Dr. Gerald Fishman’s retirement last August led us to reimagine The Lighthouse’s partnership with the University of Illinois at Chicago (UIC) Department of Ophthalmology and Visual Sciences. The new Pangere Partnership for Inherited Retinal Diseases brings together The Lighthouse’s renowned comprehensive low vision care services with UIC’s leading treatment of specialized inherited retinal diseases.

Led by our own Dr. Kara Crumbliss and UIC’s Dr. Robert Hyde, the new Pangere Partnership will provide seamless, coordinated vision care to our community.

“All of these years, most of all, it’s been about the people,” says Mary Lynne. Mary Lynne has left an indelible mark on our organization. In her retirement, she is continuing to give her time to The Lighthouse as a Senior Financial Advisor.
THE CHICAGO LIGHTHOUSE
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This list is reflective of the time of publication.

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As hand sanitizers were in high demand at the start of the COVID-19 pandemic, our Industries Team saw an opportunity. They found a way to not only help keep our community safe, but to support employment as well.

We expanded our partnership with SKM Industries, a woman-and-minority-owned manufacturing enterprise that helped us develop our lens and screen cleaner product line. SKM Industries manufactures hand sanitizers which are now packaged and distributed by members of our Industries Team who are blind or visually impaired. This has become an important new revenue stream for our organization and increased our capacity to provide employment for the disabled community. Our ability to adapt amidst the challenges presented by the pandemic, and find new ways to support our community, has only made us stronger.

Unlike many stores, there’s no limit to how many hand sanitizers you can purchase from The Lighthouse. So there’s no limit to how many jobs you can support! Sanitizers are available in a wide selection, including gels, sprays, unscented, aloe vera and aromatherapy. We offer many sizes from pens to gallon bottles for business and personal use.

To shop, go to: chicagolighthousesanitizer.com.
# 2019 - 2020 Consolidated Financial Summary and Comparison

## STATEMENTS OF FINANCIAL POSITION

**as of June 30**

### ASSETS

<table>
<thead>
<tr>
<th></th>
<th>2019</th>
<th>2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash</td>
<td>$ 681,729</td>
<td>$ 1,518,436</td>
</tr>
<tr>
<td>Receivables, Net</td>
<td>7,828,693</td>
<td>3,827,188</td>
</tr>
<tr>
<td>Inventories</td>
<td>966,048</td>
<td>1,195,950</td>
</tr>
<tr>
<td>Investments</td>
<td>12,985,833</td>
<td>11,660,162</td>
</tr>
<tr>
<td>Beneficial Interest in Perpetual Trusts</td>
<td>570,891</td>
<td>567,200</td>
</tr>
<tr>
<td>Prepaid Expenses</td>
<td>191,368</td>
<td>323,019</td>
</tr>
<tr>
<td>Land, Building and Equipment, Net</td>
<td>10,618,473</td>
<td>9,994,259</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$ 33,843,035</strong></td>
<td><strong>$ 29,086,214</strong></td>
</tr>
</tbody>
</table>

### LIABILITIES AND NET ASSETS

<table>
<thead>
<tr>
<th></th>
<th>2019</th>
<th>2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>Liabilities</td>
<td>$ 9,715,096</td>
<td>$ 8,321,563</td>
</tr>
<tr>
<td>Net Assets</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Unrestricted</td>
<td>8,094,888</td>
<td>7,149,224</td>
</tr>
<tr>
<td>Unrestricted, Board Designated</td>
<td>9,683,739</td>
<td>8,241,055</td>
</tr>
<tr>
<td>Temporarily Restricted</td>
<td>4,331,270</td>
<td>3,400,449</td>
</tr>
<tr>
<td>Permanently Restricted</td>
<td>2,018,042</td>
<td>1,973,923</td>
</tr>
<tr>
<td><strong>Subtotal Net Assets</strong></td>
<td><strong>$ 24,127,939</strong></td>
<td><strong>$ 20,764,651</strong></td>
</tr>
<tr>
<td><strong>Total Liabilities and Net Assets</strong></td>
<td><strong>$ 33,843,035</strong></td>
<td><strong>$ 29,086,214</strong></td>
</tr>
</tbody>
</table>

## REVENUE SOURCES

- **Social Enterprise 64%**
- **Industries & Service Grants 12%**
- **Govt. Grants & Fees 8%**
- **Contributions 8%**
- **Program Service Revenues 7%**
- **Other 1%**
# STATEMENTS OF ACTIVITIES

*Period ended June 30*

## REVENUES

<table>
<thead>
<tr>
<th>Description</th>
<th>2019</th>
<th>2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions &amp; Bequests</td>
<td>$4,968,552</td>
<td>$3,157,143</td>
</tr>
<tr>
<td>Lighthouse Industries Sales</td>
<td>3,729,964</td>
<td>3,551,569</td>
</tr>
<tr>
<td>Call Centers/Service Contracts</td>
<td>32,389,339</td>
<td>28,667,195</td>
</tr>
<tr>
<td>Program Revenues</td>
<td>6,561,193</td>
<td>6,105,492</td>
</tr>
<tr>
<td>Investment Income</td>
<td>334,458</td>
<td>326,025</td>
</tr>
<tr>
<td>Miscellaneous</td>
<td>161,307</td>
<td>117,803</td>
</tr>
<tr>
<td>Change in Value of Split-Interest Agreements</td>
<td>(12,798)</td>
<td>(12,481)</td>
</tr>
<tr>
<td>Net Realized Gain/(Loss) on Investments</td>
<td>368,675</td>
<td>183,225</td>
</tr>
<tr>
<td>Net Change in Unrealized Appreciation of Long Term Investments</td>
<td>(65,373)</td>
<td>(370,491)</td>
</tr>
<tr>
<td><strong>Total Revenues</strong></td>
<td><strong>$48,435,317</strong></td>
<td><strong>$41,725,480</strong></td>
</tr>
</tbody>
</table>

## EXPENSES

<table>
<thead>
<tr>
<th>Description</th>
<th>2019</th>
<th>2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Services</td>
<td>$42,126,934</td>
<td>$38,252,992</td>
</tr>
<tr>
<td>Management &amp; General</td>
<td>5,666,159</td>
<td>5,470,782</td>
</tr>
<tr>
<td>Fundraising</td>
<td>1,039,006</td>
<td>1,028,739</td>
</tr>
<tr>
<td>Public Relations</td>
<td>493,846</td>
<td>336,254</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>$49,325,945</strong></td>
<td><strong>$45,088,767</strong></td>
</tr>
</tbody>
</table>

## CHANGE IN NET ASSETS

<table>
<thead>
<tr>
<th>Description</th>
<th>2019</th>
<th>2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net Assets at Beginning of Year</td>
<td>$25,018,567</td>
<td>$24,127,939</td>
</tr>
<tr>
<td>Net Assets at End of Year</td>
<td>$24,127,939</td>
<td>$20,764,652</td>
</tr>
</tbody>
</table>
THE CHICAGO SOCIALIGHT

At the start of the pandemic, we agreed that the show must go on for the communities we serve. While we were fortunate to enjoy a number of in-person celebrations early in the year, we quickly adapted our events to virtual and hybrid formats. Along the way, we found new and exciting ways to connect with our supporters and create excitement for our mission.

1. Our Virtual Scholarship Awards Ceremony celebrates the accomplishments of 24 students who are blind, visually impaired or disabled. Through The Lighthouse’s support, their dream schools are within reach.

2. Our House & Garden Walk goes virtual, featuring homes from around the country, including Arizona and California.

3. Casino guests cheer for a blackjack at our Raising the Stakes for Vision: Poker & Casino Night (pre-pandemic) supporting programs and services at our Glenview location.

4. This year’s FLAIR co-hosts, Tracey DiBuono and Candace Jordan, along with Lighthouse President and CEO Dr. Janet Szlyk, prepare for our fashion show broadcast live from our Preschool.

5. Guests enjoy singing and dancing at Duelling Pianos (pre-pandemic), which supported our Veterans Programs.
6. FLAIR models wear beautiful fashions in support of our Children’s Programs.

7. Masks were a must-have accessory at The Lighthouse’s Seeing What’s Possible Virtual Gala.

8. Junior Board Member Charlotte Jackson (right) and Lighthouse Volunteer Haley Hoffman enjoy one of the many treats at our Sweets for Sight event (pre-pandemic), which benefits our Children’s Programs.

9. Supporters from around the country come together for The Chicago Lighthouse at our Seeing What’s Possible Virtual Gala.

10. Members of our Associate Board and other supporters of The Lighthouse enjoy playing Canasta, bridge, and Mahjong at Games Galore (pre-pandemic).
LEADERS IN ACTION  This list is reflective of the time of publication.

We’re led by a dedicated team of doctors, researchers, administrators, creative professionals and community members with expertise in health care, public policy, business and advocacy.

ASSOCIATE BOARD
President
Sally Schwartz

Executive Committee
Haley Baer
Gail Boorstein
Nancy Burstyn
Allie Davidson
Lindsey Deel
Jo Ann Galston
Terri Gordon
Gayle Harris
Amy Hausman
Jaclyn Joseph
Julie Kraf
Cheryl Kraf-Cooper, M.D.
Debi Learner
Pamela Leslie
Carly Linton
Nina Mann
Penny Meyers
Sheila Moss
Jenny Muslin
Joani Oslan
Fran Pine
Ilene Shaw
Julie Smith
Alison Stolberg
Kim Strauss
Dana Weiss

JUNIOR BOARD
Holly Brown, Co-Chair
Joel Bruckman, Co-Chair
Megan Goldish, Co-Chair

LIONS STRICKFADEN ADVISORY COMMITTEE
Chairman
Past District Governor
Lion John Coleman

Members
Past Int’l Director Lion & PDG Lion Dan O’Reilly
DG Lion Marilyn McLean
PDG Lion Howard Swacker
PDG Lion Austin D’Souza
PDG Lion Wes Salsbury
PDG Lion Steve Anton

CHICAGO LIGHTHOUSE SENIOR MANAGEMENT TEAM
Janet P. Szlyk, Ph.D.
President and CEO

Pamela Tully, MBA
Executive Vice President/COO

Alisa Brill, CPA
Chief Financial Officer

Jennifer Miller, J.D.
Chief Development Officer

Lisa Birmingham, MAMS
Chief Creative Director

Jeanette Bonzani, P.H.R.
Senior Vice President,
Human Resources

Greg Polman
Senior Vice President,
Public Policy

Kathy Stoebel
Senior Vice President,
Call Center Enterprises

Ricardo Vilchez
Senior Vice President,
Information Technology

Martha Younger-White
Senior Vice President,
Employment & Rehabilitation Services

Mary Lynne Januszewski, CPA
Senior Financial Advisor

Kara Crumbliss, F.A.A.O., O.D.
Vice President of Clinical Services,
Low Vision

Joseph Adelman
Senior Director, Building & Grounds;
Shipping & Receiving

Angela D’Antonio
Senior Director, Marketing

Marla Garstka
Senior Director, Marketing

Robert Mantsh
Senior Director, Adult Day Programs

Melissa Wittenberg
Senior Director, Chicago Lighthouse North;
Seniors Program

CHICAGO LIGHTHOUSE CHILDREN’S DEVELOPMENT CENTER
Lee Burklund
Principal

ANSWERING THE CALL
Our dedicated Human Resources team, led by Jeanette Bonzani, worked tirelessly to transition hundreds of employees in our Call Centers to remote work and managed and educated our staff on continually changing COVID-19 protocols so we could continue to provide valuable job opportunities for our community.
WE ARE HERE

EDITORIAL CONCEPT  Janet P. Szlyk, Ph.D.
WRITERS  Aaron Baar; Geovanni Bahena; Jessica Grant; Audrey Mast
EDITORIAL BOARD  Aaron Baar; Angela D’Antonio; Jessica Grant; Jennifer Miller, J.D.; Melissa Wittenberg
DESIGN  Lisa Birmingham
PHOTOGRAPHY  Maria Baker; Lisa Birmingham; Michael Carr; Jessica Grant; Matt Kosterman; Vincent Johnson; Reflecting Walls Photography & Media; Mila Samokhina; Anna Schaff; Melissa Wittenberg

For large print or Braille versions of the Annual Report, call: (312) 666-1331 ext. 3358, or email: publications@chicagolighthouse.org

It’s easier than ever to connect with our mission from anywhere by attending our virtual and hybrid events!

Learn more at: chicagolighthouse.org/events

2021 EVENTS

Virtual Sips & Sweets for Sight  February 11, 2021
Raising the Stakes for Vision: Virtual Poker Night  February 26, 2021
Associate Board  Virtual Games Galore  April 14, 2021
Seeing What’s Possible Annual Gala  June 10, 2021
Scholarship Awards Celebration  July 31, 2021
Associate Board  Virtual House & Garden Walk  November 5-7, 2021
Unprecedented challenges—and new opportunities—emerge every day.

**A gift to The Lighthouse’s Endowment Campaign is an investment in our continued legacy.** With your support, we can keep opening doors to help people live more independent, fulfilling lives—long into the future.

A campaign to **ensure** The Chicago Lighthouse will continue to provide our essential **services** to people who are blind, visually impaired, disabled and Veterans **for years to come.**

**For more information or to donate, please contact:**
Janet P. Szlyk, Ph.D., President/CEO (312) 997-3644.